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RUEAIIA/CIA WASHINGTON DC 0000
RHMCSSU/FBI WASHINGTON DC 0000
RUCPDOC/USDOC WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUEPINS/HQ BICE INTEL WASHINGTON DC

UNCLAS STATE 068170

SIPDIS
MALABO FOR ANTON SMITH AND PANAMA FOR MANUEL RUBIO
AND RIGA FOR THOMAS JOHNSTON

E.O. 12958: N/A

TAGS: ETTC KOMC GV PN LG

SUBJECT: BLUE LANTERN LEVEL 3: PRE-LICENSE END-USE CHECK
ON APPLICATION 050177010

REF: 2006 BLUE LANTERN GUIDEBOOK

¶1. This is an Action Request. See paragraphs 2-4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests the assistance of Embassy Conakry, Embassy Panama and Embassy Riga in conducting a pre-license check on application 050177010 for the export of Sea FLIR II Thermal Imaging Systems to Equatorial Guinea. Posts are requested to complete this Blue Lantern check within 30 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for request: sensitive commodity, unusual routing, and unfamiliar foreign consignees, Hansa Electronics SIA (Hansa) and Intracoastal Trading Services S.A. (ITS). The companies have not appeared on previous licenses nor have the bona fides of the companies been verified by a Blue Lantern check.

¶4. ACTION MALABO: Post is requested to make inquiries with appropriate government officials to determine if the Gabinete Militar de S.E., Republica de Guinea ordered the Sea FLIR II Thermal Imaging Systems from ITS and if so, verify the amount, and that the items will only be used for the purpose stated on the license.

¶5. ACTION PANAMA: Embassy is requested to make inquiries with appropriate officials to establish the bona fides of unfamiliar foreign consignee ITS and confirm that the thermal imaging systems will be used for the purpose stated on the license. PM/DTCC also requests that post conducts a site visit to ITS in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer. The following questions are provided as suggested guidance:

--What role will ITS play in the proposed transaction?

--Does ITS have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--Will ITS retain positive control over the thermal imaging systems at all times?

--When was the company established and who are its

principals?

--What is the nature of its business -- Have you previously purchased USML items?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on USML items, especially the prohibition against unauthorized re-transfer and re-export?

16. ACTION RIGA: Embassy is requested to make inquiries with appropriate officials to establish the bona fides of unfamiliar foreign consignee Hansa and confirm that the thermal imaging systems will be used for the purpose stated on the license. PM/DTCC also requests that post conducts a site visit to Hansa in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer.

The following questions are provided as suggested guidance:

--Does the company have supporting documentation for this proposed transaction?

--What role will Hansa play in the proposed transaction?

--Does the company have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--When was the company established and who are its principals?

--What is the nature of its business?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on United States Munitions List (USML) items, especially the prohibition against unauthorized re-transfer and re-export?

END ACTION

17. Details of license application:

DTC Case: 050177010

QUANTITY/COMMODITY:

4 FLIR Model Sea FLIR II C (320x240 InSb FPA, 3-5 micron)
thermal imaging systems
including parts and accessories to support the system

License Value: USD 1,284,116.00

SELLER:

FLIR Systems, Inc.
27700 SW Parkway Avenue
Wilsonville, OR 97070
POC is Marlene Caban, Tel. 503-498-3547

FOREIGN CONSIGNEE:

Hansa Electronics SIA
6 Andrejostas Street
Riga
Latvia
POC is Hansa President, Jevgenijs Orlovs, No Tel. provided

Intracoastal Trading Services, S.A.
Edificio Comosa, Piso 2do, Avenida Samuel Lewis
Paitilla, Panama

Panama
POC is Ntalija Safronova, No Tel. provided

FLIR Comercial Vision Systems
Charles Pettweg 21
4847 NW Breda
Netherlands
POC is VP Sales Eurasia, Guy Pas, No Tel. provided

FLIR Systems Ltd.
2 Kings Ave., Kings Hill West Malling
Kent
United Kingdom
POC is D. Hill, No Tel. provided

FOREIGN END-USER:

Gabinete Militar de S.E., Republica de Guinea
Ecuatorial, Presidencia de la Republica Palacio Del Pueblo
Malabo
Equatorial Guinea
POC is Director General de Gabinete Militar, Luciano Esono
Bitegue, No Tel. provided

PURPOSE:

Gabinete Militar de S.E., Republica de Guinea will use the Sea FLIR II Thermal Imaging Systems for the protection of oil fields (U.S. oil platforms and drilling rigs) fishery protection and Anti-piracy. They will be installed on the Dolphin VI (IMO 9399600), the Dolphin V2 (IMO 9407627), the Djibloho (IMO 8724494) and the Salamandra (IMO 9546875).

¶8. Submitted in support of the license application were the following documents (PM/DTCC can fax documentation to post upon request):

DSP-83 Non-transfer and Use Certificate submitted by Gabinete Militar de S.E., Republica de Guinea, signed by Director General de Gabinete Militar, Luciano Esono Bitegue on 2 June 2009, and President, Hansa Electronics SIA, Jevgenijs Orlovs on 2 June 2009, and Intracoastal Trading Services, S.A., signed by Ntalija Safronova on 2 June 2009.

¶9. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Tim Mazzarelli, Phone: 202-663-3867; Email: MazzarelliTP@state.gov; SIPRNET: MazzarelliTP@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file on the DOS Intranet Intellipedia:
[http://www.intelink.gov/wiki/Department_of_State%27s
Blue Latern End-Use Monitoring Program](http://www.intelink.gov/wiki/Department_of_State%27s_Blue_Latern_End-Use_Monitoring_Program) or on SIPRNET:
[http://www.intelink.sgov.gov/wiki/Department_of_State%27s
Blue Latern End-Use Monitoring Program](http://www.intelink.sgov.gov/wiki/Department_of_State%27s_Blue_Latern_End-Use_Monitoring_Program)

¶10. Department is grateful for post's assistance in this matter.
CLINTON